Częstochowa
New destination on the business services map

Invest in Częstochowa

ABSL
Report prepared by the Association of Business Service Leaders (ABSL)

in cooperation with: JLL and HAYS Poland

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Graphic layout and typesetting:
www.ponad.pl Ponad

Picture on the cover:
Częstochowa City Hall

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Dear All!
I would like to invite you to Częstochowa and I ask you kindly to read this report prepared by ABSL – the organisation representing the modern business service sector in Poland.

The report presents a city that has an ambition to become one of the leaders of the service sector in Poland, a city that has a lot to offer to investors and entrepreneurs, a city that has prepared areas included in two special economic zones: Katowice Special Economic Zone and Euro-Park Mielec Special Economic Zone. I would like to add that besides zone privileges in the form of income tax exemption until 2026, companies investing in Częstochowa may expect particularly beneficial real property tax exemptions and logistic and administrative support. ABSL’s report presents those competitive advantages and also Częstochowa’s general potential as an economic and service centre, it analyses the real costs of business conducted here and assesses the life quality.

Częstochowa is a strong brand. It is one of the most recognizable Polish cities in the world and one of the most trust-worthy places at the same time. The power of historical and spiritual tradition obliges, but Częstochowa is the city with "open mind" that wants to develop dynamically benefiting from its current advantages related to its location, increasingly improving infrastructure, economic climate and quality of public services.

I believe that you will be inspired by this report on Częstochowa! I encourage you to acknowledge better the city of "the Holy Tower" as an attractive location for investments and accomplishment of business plans.

Krzysztof Matyjaszczyk
President of Częstochowa
Częstochowa – investment strenghts

Key information

Częstochowa has more than 200 thousand inhabitants and is located in southern Poland. It is one of the most recognizable Polish cities in the world. Częstochowa’s advantage is its attractive location in Śląskie Voivodeship, an important economic and academic centre in Central and Eastern Europe at the crossroads of the most important transportation routes in Europe. It has well educated human resources with strong potential for development, which makes the city attractive for investors.

<table>
<thead>
<tr>
<th>Number of inhabitants (2013)</th>
<th>232,318</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of students (2013/2014)</td>
<td>18,721</td>
</tr>
<tr>
<td>Number of graduates (2012/2013)</td>
<td>5,926</td>
</tr>
<tr>
<td>Number of universities (2014)</td>
<td>6</td>
</tr>
</tbody>
</table>

Including Częstochowa University of Technology, the Jan Długosz University, University College of Social Sciences

Figure 1
Basic information about Częstochowa
Source: ABSL’s proprietary analysis on the basis of data of the Central Statistical Office
Częstochowa has very good road connections with three international airports located less than 130 kilometres from the city (that serve several destinations, including the most important business destinations):

- Katowice Airport – 57 km
- Łódź Airport – 123 km
- Kraków Airport – 129 km

Moreover, in 2.5 hours you can get from Częstochowa to the biggest airport in Poland – Warsaw Chopin Airport (213 km).
The closest airport: Katowice-Pyrzowice [KTW]

45 min
time travel from Częstochowa

2,544,000
number of passengers in 2013

Figure 3
Map of regular air connections from Katowice Airport
Human capital

There are 6 universities in Częstochowa, where 18,721 students studied in the 2013/2014 academic year. In the academic year (2012/2013) 5,926 students graduated from universities. Almost all students from Częstochowa who were covered in the BKL research (Human Capital Balance) declare that they know English (94%), and almost half of students declare that they are able to use German (44%) (BKL 2011, 2013, N=941). The students have the possibility to study subjects that would be useful for future employees in the business service sector. The universities educated their students at economic and administrative, IT, engineering and technical faculties.

Częstochowa University of Technology offers studies in English under European Faculty of Engineering Programme. Moreover, students may also choose philological faculties. Foreign philological studies are offered by Jan Długosz University and the University College of Social Sciences.

Częstochowa is also the seat of the Polonia University that offers, for instance, international studies in the Business School in Częstochowa, European School of Diplomacy and European School of Translators.

Table 1
Number of students of individual philological faculties in Jan Długosz University and the University College of Social Sciences (in academic year 2013/14)

<table>
<thead>
<tr>
<th>Faculty</th>
<th>Jan Długosz University</th>
<th>University College of Social Sciences</th>
</tr>
</thead>
<tbody>
<tr>
<td>English faculty</td>
<td>390</td>
<td>331</td>
</tr>
<tr>
<td>German faculty</td>
<td>131</td>
<td>84</td>
</tr>
</tbody>
</table>

Source: ABSL’s proprietary analysis on the basis of information from universities for academic year 2013/2014

The city has implemented “The Support Programme for Entrepreneurship and Creation of New Jobs in Częstochowa for 2013-2018” aimed at increasing the attractiveness of the city for entrepreneurship and investors and increase of employment in the local labour market.

In Częstochowa there are two Special Economic Zones: Katowice Special Economic Zone and Euro-Park Mielec Special Economic Zone where privileged principles of investments apply (tax exemptions).

In the 2012 Polish daily "Rzeczpospolita" ranked Częstochowa as the 4th most innovative municipality in Poland.
Labour market

Unemployment rate (August 2014) 12.1%
Number of unemployed people with university education 2,234
Number of unemployed people with secondary and post-secondary education 4,553
Working age population 146,254

Purchase of a new flat 3,800-5,500 PLN / m²
Renting a flat ca. 20 PLN / m²
Cost of a monthly bus ticket (full rate) 90 PLN

Figure 5
Average monthly gross salary in Częstochowa as compared to other Polish cities
Source: ABSL’s proprietary analysis on the basis of data of the Central Statistical Office for 2013
<table>
<thead>
<tr>
<th>Position (with foreign languages) in the region</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>General Ledger</strong></td>
</tr>
<tr>
<td><strong>Junior accountant</strong> (less than one year of experience)</td>
</tr>
<tr>
<td><strong>Accountant</strong> (1-3 years of experience)</td>
</tr>
<tr>
<td><strong>Senior accountant</strong> (more than 3 years of experience)</td>
</tr>
<tr>
<td><strong>Team Manager</strong> (team of 5-15 persons)</td>
</tr>
<tr>
<td><strong>Manager</strong> (team of at least 20 persons)</td>
</tr>
<tr>
<td><strong>Accounts Payable / Accounts Receivable</strong></td>
</tr>
<tr>
<td><strong>Junior accountant</strong> (less than one year of experience)</td>
</tr>
<tr>
<td><strong>Accountant</strong> (1-3 years of experience)</td>
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<tr>
<td><strong>Senior accountant</strong> (more than 3 years of experience)</td>
</tr>
<tr>
<td><strong>Team Manager</strong> (team of 5-15 persons)</td>
</tr>
<tr>
<td><strong>Manager</strong> (team of at least 20 persons)</td>
</tr>
<tr>
<td><strong>Customer services</strong></td>
</tr>
<tr>
<td><strong>Junior Specialist</strong> (without experience)</td>
</tr>
<tr>
<td><strong>Specialist</strong> (more than a year of experience)</td>
</tr>
<tr>
<td><strong>Team Manager</strong> (team of 5-15 persons)</td>
</tr>
<tr>
<td><strong>Manager</strong> (team of at least 20 persons)</td>
</tr>
</tbody>
</table>

Source: HAYS Poland
Success story

TRW Automotive in Częstochowa

The American corporation, TRW Automotive, is the global leader in production of automotive safety systems as well as one of the biggest companies in the automotive industry in terms of the value of sales. At the moment TRW employs more than 60,000 employees in 185 locations in every region of the world where cars are produced.

In Częstochowa we have both the European Shared Services Centre and the Engineering Centre.

**TRW’s EUROPEAN SHARED SERVICES CENTRE**

TRW’s European Shared Services Centre in Częstochowa (ESSC) was established at the end of 2006 with an aim to manage key financial operations and accounting of TRW’s European plants. We provide high level services through standardisation of processes, completeness of services, application of best practices, economies of scale, and use of state of the art IT techniques.

The scope of services provided by our Shared Services Centre include Accounts Payable, Accounts Receivable, General Ledger, Banking, Fixed Assets, Payroll Processing, Master Data Maintenance, Travel and Expense Processing, Documents Archiving and Scanning.

TRW’s ESSC employs a specialised team of employees responding to customer requirements. Cooperation with European plants requires our employees to have fluent knowledge of foreign languages and understanding of cultural differences. Our employees participate in intensive language training and specialist training to ensure their continuous professional improvement. At the moment the company employs
more than 240 people. We currently support more than 40 of TRW's entities in such European countries as: Germany, the United Kingdom, France, Poland, the Czech Republic, Spain, Portugal, Italy, Slovakia and Romania. Due to the development of TRW's ESSC at the moment we are planning to hire more people to work on new projects related to handling of accounting processes.

**TRW's ENGINEERING CENTRE**

In November 2004 the Engineering Centre started to operate in Częstochowa; it specialises in design of automotive safety systems, such as seat belts, airbags and electronic circuits. We cooperate with the global network of engineering centres located in the USA, Germany, the UK, China and Spain.

The GEE electronic department creates and verifies software that is used for batch production of cars (embedded software). It is placed in microcontrollers responsible for specific functions in a car, e.g. initiation of airbags during an accident, measuring wheel pressure and reporting incorrect pressure to a driver.

At the moment we are also developing new product lines working for the Integrated Systems, Machine Vision, Cameras and Radars. The projects are accomplished in close cooperation with other TRW engineering centres. Employees of the centre are members of international teams and they work on global solutions. We design airbag modules (including those for driver and passenger airbags, side airbags, knee airbags), seat belts and seat belt locks and complete driving wheels.

At the moment more than 200 people work in the electronic section, while the OSS’s mechanical department employs 90 people. At the moment there are 40 pending recruitments to engineer positions in both departments.
Warsaw was the first city in Poland where a modern office market emerged. After the capital city, investors and developers gradually started to look at opportunities in other major cities in Poland, such as Kraków, Wrocław, the Tri-City, Katowice, Poznań and Łódź, and lately in Szczecin and Lublin. Now those nine office centres are the most dynamically developing office markets in Central and Eastern Europe.

The natural course of further office market development will therefore focus on smaller urban centres, which due to their potential will gain in importance and will gradually attract new investments, especially ones from the modern business services sector. We believe that cities such as Częstochowa are highly convenient locations for outsourcing services, shared services, or even disaster recovery centres, which typically require up to 1,000 m² of modern office space.

Access to qualified labour, attractive real estate costs and developing road and office space infrastructure are underlying the attractiveness of these cities. In addition, these locations offer excellent brand recognition opportunities, which is an advantage over more mature and popular destinations.

The total size of the modern office space market in Częstochowa amounts to approximately 22,500 m². The vast majority of office buildings are located in the broadly defined centre of the city. One exception is DL Center Point (3,935 m²), a planned investment which is located at the crossroads of ulica Jagielońska and 11 Listopada, in the southern part of the city. Moreover, this location will combine office and retail functions. Another planned office-retail project in the city is Aleja 49 (more than 3,000 m² of office space). As a result, the total planned supply of office space exceeds 7,000 m².
Selected information on office market in Częstochowa

22 500 m²  
total size of the modern office market

7 000 m²  
total planned office supply

PLN 20-35  
rent / m²

Selected office buildings in Częstochowa

Source: JLL

Selected office buildings

Existing
1 Corner
2 Częstochowa Industrial and Technical Park
3 Dekabrystów 41
4 Jana Pawła II 54
5 Jasnogórska 26
6 Jasnogórska 33
7 Jasnogórska 75
8 Jasnogórska 79
9 Jasnogórska 96
10 Katedralna 8
11 Kawia 4/16
12 Kiedrzyńska 23

Under construction
13 NMP 24
14 NMP 34

Planned
15 DL Center Point
16 Aleja 49

Figure 6
Selected office buildings in Częstochowa
Source: JLL
The area of ulica Jasnągórskaya is an attractive location in terms of office supply for both owner occupied buildings and projects offering office space for lease. Other popular locations of office buildings in Częstochowa are aleja Najświętszej Maryi Panny and ulica Dekabrystów. Office buildings at ulica Kawia 4/16 (6,600 m²) and ulica Dekabrystów 41 (5,500 m²) are the two largest developments in the city. Moreover, they account for approximately 50% of office space in Częstochowa.

Banks, such as Bank Ochrony Środowiska, Raiffeisen Polbank, Idea Bank or Deutsche Bank, are one of the major office tenants in the city. Furthermore, a large amount of office space in Częstochowa is located in refurbished tenements. However, new developments are gaining in importance. The Corner office building or Jasnągórskaya Office Center may serve as examples.

Currently, rents in the city are at the level of PLN 20-35 / m² / month, which makes Częstochowa a very competitive office market. To compare, the average rent in Katowice stands at PLN 55 / m² / month.

Moreover, vicinity of the rapidly developing Katowice Agglomeration has a positive impact on the attractiveness of the office market in Częstochowa. The short distance to Katowice and growing interest of companies from the modern business services sector in smaller centres should be a signal for developers. New demand for office space in such locations will stimulate development of those markets. So far, developers activity in Częstochowa is limited. However, we believe that the office market conditions in the city will change in the near future.
Aleja 49

Aleja 49 is the address for the most demanding customer who appreciates prestige and the highest quality of services.

The premises offer more than 6,000 m² of area for services and trade, business friendly environment, including more than 3,000 m² of office area on two floors, that may be arranged in any way to suit customers’ needs. The building has an underground garage, fast lifts, modern architectural solutions, fast optical fiber connections, thanks to which it belongs to the highest – A class of buildings. Ecological technical solutions have an impact on low maintenance costs of offices and commercial premises and thanks to its technological conditions the building applies for BREEM and LEED certificates. The premises may be organized and divided in any way due to its raised module floor and technical space in the ceiling. Due to multifunctionality of its internal space the building will become a regular place for official and private meetings of representatives of the business and culture. The building is located in the very centre of a service and commercial district with financial corporations, cafes, restaurants, hotels, public institutions and sightseeing venues that are visited by millions of tourists from all over the world, it is at a small distance to the economic zones, airports and A1 highway, which ensures excellent possibilities for local and international business relationships.

This modern and the only A class building in the city is built by: Mały Pasaż Sp. z o.o. [Ltd.] ul. Traugutta 75 Z, 42-200 Częstochowa, Tel.: +48 34 364 07 27, 324 24 43, Fax: + 48 34 506 50 02
DL Invest Group has operated for 10 years in form of a private equity fund. Its activities are based on investments concerning commercial real estate and consist of a portfolio of more than 2,000,000 m² including:

1) OFFICE CENTRES with a service and commercial area, which idea is to combine office, service and commercial areas within one functional complex in newly built highest standard premises in the centres of the biggest cities.

- DL Center Point Katowice
- DL Center Point Częstochowa
- DL Center Point Gliwice
- DL Center Point Manhattan-Katowice

2) COMMERCIAL CENTRES based on the idea of filling a gap between supermarkets and discount food stores by means of accomplishment of “Retail Park” commercial centres covering 3,000-10,000 GLA.

- Galeria Handlowa Rydułtowy
- Galeria Handlowa Ruda Śląska
- Galeria Handlowa Stara Cegielnia Knurów
- Galeria Handlowa Siemianowice Śląskie
- Galeria Handlowa Manhattan-Katowice
- Galeria Handlowa Sosnowiec

3) LOGISTIC AND WAREHOUSE CENTRES that guaranteee the biggest available area in the region in respect to land and warehouses, offering enormous possibilities of development, excellent location, infrastructure and direct connections with the main routes in the region and the crossroads of other routes that is the key and fundamental value of the project.

- DL Invest Park Psary/Czeladź
- DL Invest Park Dąbrowa Górnicza
- DL Invest Park Siewierz
- DL Invest Park Pyrzowice
DL Center Point Częstochowa

New office-commercial-service A class building located in the southern part of Częstochowa on one of the most important streets of the city – ulica Jagiellońska.

» Very good appearance and functionality, timeless architecture
» 5 office floors and ground floor assigned for commercial and service activities
» 6,445 m² of space for rent
» Efficient area ratio, net area to gross area ratio of 85.3%
» Two comfortable, fast lifts
» Energy-efficient and very well lit offices
» Municipal bus stops in immediate proximity

The perfect location of the premises ensures comfortable access to the city centre and other districts and efficient transportation to the southern part of Poland, including Katowice Airport located 55 km away.

DL CENTER POINT CZĘSTOCHOWA – OFFICE FLOORS

» Suspended ceiling by 48 cm
» Raised system floors
» Net height of 3 m
» Floors may be easily arranged and divided to suit customer’s needs
» Possibility of natural air exchange in office spaces

TECHNICAL CHARACTERISTICS OF THE BUILDINGS

» Possibility to install backup power supplies in the form of electricity generators
» Energy-efficient windows in the building enabling natural air exchange in rooms
» Energy-efficient electric installations
» Energy-efficient water and sewer installations
» 24h reception desk and security service

CONTACT: DL INVEST GROUP, ul. Mieleckiego 10, 40-013 Katowice, tel.: +48 32 253 00 95, e-mail: biuro@dlinvest.pl
www.dlinvest.com
Quality of life

Tourist attractions
Częstochowa has many tourist attractions that are worth visiting. The city is famous in Poland and around the world mainly due to its historic Jasna Góra Monastery – the pilgrimage centre that is visited by 405 million pilgrims a year.

Among the most interesting places we should mention for instance the Planetarium of the Physics Faculty at Jan Długosz University or the “Zodiak” Multi-Centre, which promotes modern methods of education based on advanced technologies and computer programmes.

Natural environment

Kraków – Częstochowa Upland
The attractiveness of Częstochowa’s environment and surrounding has a positive impact on the quality of life. Drinking water comes from deep jurassic sources, it is of very good quality and is very good for health. There are more than 150 ha of parks and squares in Częstochowa.

People who fancy active recreation may make a trip along walking or biking tourist routes or have a canoeing experience near the city. The city has almost 45 kilometres of cycle lanes.
## Culture and entertainment

<table>
<thead>
<tr>
<th>Premises</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cinemas</td>
<td>3</td>
</tr>
<tr>
<td>Museums</td>
<td>7</td>
</tr>
<tr>
<td>Theatres</td>
<td>9</td>
</tr>
<tr>
<td>Art galleries (CSO)</td>
<td>4</td>
</tr>
<tr>
<td>Hotels</td>
<td>6</td>
</tr>
<tr>
<td>Premises with a conference room (CSO)</td>
<td>8</td>
</tr>
<tr>
<td>Number of conference rooms (CSO)</td>
<td>11</td>
</tr>
</tbody>
</table>

### Examples of cultural events that take place in Częstochowa

- International HOT JAZZ SPRING Festival
- European Folk Culture Days
- Reggae On Festival
- International Folk Festival "Z daleka i bliska"
- International Sacred Music Festival "Gaude Mater"

Source: ABSL’s proprietary analysis on the basis of: CSO, Booking.com, filmweb.pl, e-teatr.pl, nimoz.pl.
Business services in Częstochowa: perspectives

Poland is the leader on the map of business services in Central and Eastern Europe. Due to the dynamic development of the business service sector in the biggest Polish urban areas, the competition among employers has grown and the labour market has gradually saturated. Therefore, it may be an advantageous solution for many companies to diversify places of business, for instance by creating supporting entities or company branches in another smaller academic city that has good transport connections with the main centre. Częstochowa’s advantage is undoubtedly its location near one of the leading centres of the sector in Poland, that is the Katowice Agglomeration.

Częstochowa’s significant strength is related to significantly smaller costs of renting office space as compared to the bigger centres in Poland. The office space in the city will develop dynamically, which meets the needs of potential investors from the modern business service sector. Smaller competition among employers has an impact on reduction of employee rotation and creation of stronger relationships between employees and their employers.

Częstochowa’s place among academic centres with good transportation possibilities characterised by availability of educated potential employees and development of office infrastructure allow us to expect that the city will be listed more often as a potential location for new investments in BPO/ITO/SSC service centres in the future.
### Table 3
Selected investors in Częstochowa

<table>
<thead>
<tr>
<th>Name</th>
<th>Country</th>
<th>Profile of operations</th>
<th>Contact information</th>
</tr>
</thead>
<tbody>
<tr>
<td>TRW Automotive</td>
<td>USA</td>
<td>TRW's European Shared Services Centre in Częstochowa (ESSC) – managing key financial</td>
<td>TRW Polska Sp. z o.o.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>operations and accounting of TRW's European plants. Spoken languages: Polish, English,</td>
<td>Centrum Finansowe</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Czech, French, German, Greek, Italian, Romanian, Russian, Spanish</td>
<td>+48 34 343 1901</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td><a href="mailto:centrum.inzynieryjne@trw.com">centrum.inzynieryjne@trw.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td><a href="http://www.trw.pl">www.trw.pl</a></td>
</tr>
<tr>
<td>TRW Automotive</td>
<td>USA</td>
<td>Engineering Centre – specialising in designing of automotive safety systems</td>
<td>TRW Polska Sp. z o.o.</td>
</tr>
<tr>
<td></td>
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<td>Engineering Centre</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ul. Rolnicza 33, 42-200 Częstochowa</td>
</tr>
<tr>
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<td></td>
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<td>+48 34 343 1901</td>
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<td><a href="mailto:centrum.inzynieryjne@trw.com">centrum.inzynieryjne@trw.com</a></td>
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<tr>
<td>LGBS</td>
<td>Poland</td>
<td>IT outsourcing; IT services including: designing and creating software, IT advices and</td>
<td>LGBS</td>
</tr>
<tr>
<td></td>
<td></td>
<td>consulting;</td>
<td><a href="mailto:biuro@lgbs.pl">biuro@lgbs.pl</a></td>
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<td>TeleConcept (Loyd Capital Group)</td>
<td>Poland</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>ul. Wały Dwernickiego 117/121</td>
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<td></td>
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<td>ul. Jasnągórска 26/305</td>
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<td>ul. Pułaskiego 4/6</td>
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<td><a href="http://www.ccig.pl">www.ccig.pl</a></td>
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</tbody>
</table>

Source: ABSL’s proprietary analysis on the basis of the websites of individual companies
Special Economic Zones in Częstochowa

In Częstochowa it is possible to invest in areas with the status of Special Economic Zone or grant such status to a new investment.

**Scheme of profits related to tax allowances**

<table>
<thead>
<tr>
<th>TAX ALLOWANCE</th>
<th>small enterprises</th>
<th>medium-sized enterprises</th>
<th>big enterprises</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>45%</strong></td>
<td><strong>35%</strong></td>
<td><strong>25%</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>investment costs</th>
<th>or</th>
<th>2-years’ cost of labour</th>
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</table>

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<tr>
<th>CIT allowance</th>
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</thead>
</table>

**Benefits from investing in Special Economic Zone**

- Income tax exemption*
- Property tax exemption*
- attractive land installations and technical infrastructure
- perfect location and competitive costs of operation
- full legal and operational support of investment and follow-up services provided by the economic zones and Częstochowa City Hall

**Other incentives for investors in Częstochowa, that may be combined with the offer of economic zones**

- exemption from property tax offered by the City of Częstochowa
- Governmental programmes for new investments and new work places
- support offered by the Work Office
- European Union programmes for 2014-2020

*Public aid cumulates

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ksse@ksse.com.pl
www.ksse.com.pl

**Agencja Rozwoju Przemysłu S.A., Branch in Mielec**
(institution managing EURO-PARK MIELEC Special Economic Zone)
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europark@europark.com.pl
www.europark.com.pl
Support for investors

There is the Investor Service Centre (ISC) at Częstochowa City Hall that coordinates the process of attracting investors and cooperation with them. ISC’s activities are aimed at creating business-friendly environment and ongoing initiation of the social and economic development of Częstochowa.

Częstochowa Investor Service Centre is responsible for such things as:

» analysis of possibilities of cooperation with potential Polish and foreign investors and establishing contacts with them,

» analysis of investment proposals and preparing opinions about them,

» preparation of the city’s investment offer,

» preparation and promotion of the city’s investment offer in Poland and abroad,

» coordinating activities related to investor services,

» initiating organisational changes that improve services provided to entrepreneurs and investors,

» cooperation with Special Economic Zones,

» cooperation and maintenance of business relationships with public institutions, institutions from the business and economic environment,

» initiating support for entrepreneurs (the most beneficial system of tax allowances in Poland),

» preparation of promotional materials.

Częstochowa's ISC provides every entrepreneur and investor with support which makes launching a new economic initiative or developing an already functioning enterprise much easier. At your service you have a team consisting of:

**Paweł Iżyński**
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